



Building A Future  
**TOGETHER.**



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**2019**  
ANNUAL REPORT

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**North Houston Branch**

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# Statement of Financial Condition

December 31, 2019

## ASSETS

Loans	39,748,321.88
Cash	644,629.23
Investments	35,817,691.02
Fixed Assets	3,042,696.17
Other Assets	1,203,416.95

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<b>TOTAL ASSETS</b>	<b>80,456,755.25</b>
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## LIABILITIES, SHARES & EQUITY

Payables Miscellaneous	625,030.80
Dividends & Interest Payable	19,577.88
Total Member Deposits	73,248,433.44
Regular Reserves	1,234,019.11
Other Capital Accounts	5,329,694.02

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<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>80,456,755.25</b>
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# Income Statement

December 31, 2019

## INCOME

Income From Loans	1,660,424.42
Investment Income	798,120.72
Cuso Investment	35,958.46
MHL Funding Interest	15,748.31
Fees & Charges	921,428.25
Miscellaneous Operating	29,860.85

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<b>TOTAL GROSS INCOME</b>	<b>3,461,541.01</b>
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## EXPENSES

Compensation	1,023,063.00
Employee Benefits	233,046.59
Travel & Conference	11,822.44
Association Dues	15,944.82
Office Occupancy	218,378.93
Office Operations	826,146.89
Education & Promotion	66,792.47
Loan Servicing	174,091.87
Shared Branch	73,745.45
Professional Services	144,165.32
Supervision & Exam Fee	15,014.32
Interest On Borrowed Funds	262.78
Annual Meeting	2,406.49
Miscellaneous Operating	3,888.33

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<b>TOTAL OPERATING EXP</b>	<b>2,808,769.70</b>
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DIVIDENDS	224,925.00
PROVISION FOR LOAN LOSS	219,800.00
GAIN (LOSS) ON DISPOSITION OF ASSETS	(993.01)

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<b>NET GAIN / LOSS</b>	<b>207,053.30</b>
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# Chairman's

## Message

Every member-owner of USE Credit Union plays a key role in the success and growth of our credit union. Together, we're building an organization that is making a difference for each other and our communities. As you know, USE Credit Union was originally chartered in December 1933. We are proud of our long history and steady growth.

As members of your volunteer board, we are responsible for ensuring your Credit Union is operating safely and soundly. We are tasked with confirming that USE has a solid financial foundation and I'm proud to say that we've had another successful year. We attribute that success to our members, employees, and leadership team. We serve more than 7,000 members at two Houston locations and hundreds of shared branching locations. We remain committed to our mission statement to "Encourage members' personal success through exceptional financial services today and tomorrow."

We will continue to add new products, services, and technologies to make it easier to do business with us. We always want to offer robust and affordable services, which benefit our members, so that you can save time, money and gain convenience. As we look forward to 2020, we want to continue to build strong relationships with every member. We've got a lot of great things planned for the year.

USE Credit Union is not just a financial institution, and you're not just a number.

As a member-owner you can be proud of what you are doing for yourself, your fellow members and your community. On behalf of the Board of Directors and our entire team, thank you! We are grateful for the opportunity to serve you and are excited about our future together!

Clarence Brooks  
*Chairman of the Board*

## Mission Statement

Encourage members' personal success through exceptional financial services *today and tomorrow.*

## Management Team

Jessica Gillen  
*CEO/President*

Debbie Gonzalez  
*VP of Operations*

Mariana Izvekova  
*VP of Accounting*

# Treasurer's

## Message

2019 was a financially successful year for USE Credit Union. We continue to embrace the Credit Union philosophy of “people helping people” by providing members affordable financial services and comprehensive financial education, so you can build assets and financial stability.

As your Treasurer, I am officially reporting to you that the fiscal year 2019 ended as of December 31, 2019. Here are some of the financial highlights:

- USE Credit Union ended 2019 with assets of \$80,456,755.25.
- We had a net income of \$207,053.30.
- We funded over \$39 million in loans for members.
- USECU ended with shares of \$73.2 million.

During 2019, our Credit Union engaged Doeren Mayhew CPA and Advisors for our annual audit and received a positive review. Credit Union regulators define a well-capitalized Credit Union as having at least 7% of its assets in reserve. USE Credit Union finished the year at a very healthy 8.15%. Overall, your Credit Union is financially strong and well positioned to meet the financial needs of our member-owners for the foreseeable future.

We are committed to you, our member-owners, and to our mission to “Encourage members’ personal success through exceptional financial services today and tomorrow.” Thank you for putting your trust in USE Credit Union.

Charles Konikoff  
*Secretary/Treasurer*

## 2019 Board of Directors

Each volunteer board member is elected to a three-year term and is responsible for setting policies, participating in the development of the strategic plan, reviewing and approving the annual budget.

Clarence Brooks	Chairman of the Board	Term expires 2021
Michael Foster	Vice Chairman	Term expires 2020
Charles Konikoff	Secretary/Treasurer	Term expires 2022
Gerald Bunn	Director	Term expires 2021
Troy Conner	Director	Term expires 2022
Pamela Edwards	Director	Term expires 2020
Michael Mason	Director	Term expires 2021
Bernard Middleton	Director	Term expires 2022

# President's Message

This past year was a great year for USE Credit Union. We focused on helping every member every time, as well as, reducing expenses and increasing loan production. Our assets are over \$80 million, and our membership has reached beyond 7,000 people. We appreciate our loyal members who seek us first when they have a financial need. As your credit union, our goal is to provide the very best financial products and services at the most affordable cost.

Unfortunately, 2019 began with a government shutdown which directly impacted many of our members; however, we were ready and willing to help with financial assistance through interest-free, short-term loans and loan deferments. By the end of 2019, we closed over \$39 million in member loans while continuing to provide affordable financing options for autos, personal loans, and credit cards. We are also proud to offer a free checking option to members, so you can make the most of your money.

As we work towards 2020 to achieve the goals within our strategic plan, we will continue to strengthen and secure our infrastructure, improve your member experiences, and offer the products and services you want and need. Your volunteer Board of Directors, Management, and the staff of USE Credit Union thank you for your continued support. We look forward to serving your financial needs in the future and providing you with exceptional member experiences, products, and services.

I want to thank our Board of Directors and volunteer committee members for their dedication to the credit union. I also extend my whole-hearted thanks to our employees for living our values and delivering on our mission statement. Most of all, I would like to thank you – our members – for your business and trust. Please let me know what we can do to better serve you and your family.

Jessica Gillen  
*CEO/President*

